



### Networking Skills of Teaching Faculties

\* Required

Gender \*

- Male
- Female
- Transgender

Age \* \_\_\_\_\_

Highest Qualification \*

- Post Graduate
- M.Phil
- Ph.D
- Others

Present Designation \*

- Assistant Professor
- Associate Professor
- Professor
- Others

Years of Experience \* \_\_\_\_\_

Annual Income \* \_\_\_\_\_

**Note:** SA = Strongly Agree; DA = Disagree; SDA = Strongly Disagree;

Sl. Nos.	Statement	SA	Agree	Neutral	DA	SDA
1	I spend a lot of time and effort networking with others during work *					
2	I am able to communicate easily and effectively with others *					
3	I am good at building relationships with influential people at work *					
4	I am particularly good at sensing the motivations and hidden agendas of others *					
5	When communicating with others, I try to be genuine in what I say and do. *					
6	At work, know a lot of important people and am well connected. *					
7	I am good at getting people to like me. *					
8	I try to show genuine interest in other people *					
9	I am good at using my connections and network to make things happen at work *					
10	I pay close attention to peoples' facial expression. *					
11	I know when to speak about my personal problems to others *					
12	Other people find it easy to share secrets with me *					
13	Experience have led me to re-evaluate what is					



	important and not important *					
14	I like to share my emotions with others *					
15	Emotions are one of the things that make my life worth living. *					
16	I am aware of my emotions as I experience them. *					
17	I seek out activities that make me happy *					
18	I motivate myself by imagining a good outcome to tasks *					
19	I compliment others when they have done something well *					
20	I know what other people are feeling just by looking at them *					
21	I help other people feel better when they are down *					
22	I can tell how people are feeling by listening to the tone of their voices *					
23	I like to have a lot of people around me *					
24	I laugh easily *					
25	I really enjoy talking to people *					
26	I like to be where the action is *					
27	I usually prefer to do things alone *					
28	My life is fast-paced *					
29	I am very active person *					
30	I would rather go my own way than be the leader of others. *					
31	I have specific plan for achieving my career goals *					
32	I have sought job assignments that will help me obtain my career goals *					
33	I know my strengths *					
34	I am aware of my weaknesses *					
35	I am able to adapt to changing circumstances *					
36	I welcome job and organisations changes *					
37	I have designed better ways of doing my job *					
38	I spend free time on activities that will help my job *					
39	I have taken courses toward a job-related degree *					
40	I have requested to be considered for promotions *					
41	I use networking as an important tool for promoting my career goals *					
42	I seek to develop relationships with influential people in order to advance my career goals. *					
43	I achieve my career objectives by being well connected *					
44	I invest in informal relationships with work colleagues since it enhances my career prospects *					
45	I seek to expand my network *					



46	Networking connections from the past have contributed to the position where I stand today *					
47	I seek out contact with people who work in the career that I want. *					
48	I take part in events aimed at networking *					
49	By sharing information with influential people, I maximize my chances for career goals. *					
50	As a networking strategy, I tend to discuss my field of work whenever appropriate. *					
51	Social Networking websites such as facebook, twitter and LinkedIn are an important tool in promoting my career goals. *					
52	I have met many people through social networking websites who can better my career prospects. *					
53	Social Networking websites help to enhance my networking abilities *					
54	Social Networking websites provide me with information about jobs and careers that I find useful *					
55	I use Social Networking websites to make connections with people who can help me achieve my career goals *					
56	My organisation appreciate my ability of networking *					
57	There is recognition at the top for building "Social Capital" *					
58	Employees who are expert networkers are held up as good examples *					
59	My organisation offers networking training *					
60	Employees are encouraged to belong to professional associations and, even more important, they are accountable for bringing back valuable information and contacts *					
61	Networking activities are included in employee performance plans *					
62	People are rewarded for networking success *					
63	I am satisfied with my career success / achievements / growth *					

**Number of Conferences you have attended \*** \_\_\_\_\_

**Number of Publications \*** \_\_\_\_\_

**Number of Paper Presentation \*** \_\_\_\_\_

**Number of times invited as Resource Person \*** \_\_\_\_\_



**Number of Conferences / Workshops / Seminars organised \*** \_\_\_\_\_

**Any Suggestions** \_\_\_\_\_

**Never submit passwords through Google Forms.**